

Inclusive Credit Scoring and Barrier-Free Interface Design: AI-Driven Approaches to Financial Services Accessibility Enhancement

Dr. Christos Papachristou, Professor of Electrical and Computer Engineering, University of Cyprus

1. Introduction to AI in Financial Services

Introduction Artificial intelligence (AI) technologies are transforming the financial services industry by providing institutional stakeholders with the resources required to fundamentally change the way they serve their clients. AI allows for significant increases in efficiency across many operational aspects within financial services by automating processes that have been traditionally human-dependent, such as analyzing data, optimizing workflows, and interacting with customers. These AI-eliminated, human-based tasks represent a significant cost to financial institutions. Indeed, AI turnaround gains for financial services can be staggering. For example, the automation of a large percentage of call center inquiries could save a substantial amount per year. Putting a monetary value on customer service, these same organizations increased customer satisfaction with more accurate service diagnosis. Further, AI is used for fraud detection, where it is projected to save a significant amount in the near future.

Such time and capital investments into AI by financial institutions reflect broader trends. The last decade has seen AI technologies become an integrated part of many industries through the concept of big data analysis. Even as they have grown much over the last ten years, entities using AI applications in financial services, such as big data analytics and robotic trading, have been present in some form since the late 20th century. Financial firms have historically been reliant on access to quantitative and technological resources. We are therefore at an inflection point – products that only a few years ago were considered new are now commonplace. The historical usage of AI for financial institutions has been to enhance or increasingly automate resource workflows. AI in financial services now pivots to serve more generative needs. Where firms in the past

envisioned AI to lend itself more toward robo-advising, the current push is now to personalize existing financial services regimes and greater accessibility. A decade in, AI customer service chatbots seasoned with AI routines have become ubiquitous. Moreover, AI investment tools – from robo advisors to trading bots – continue drawing attention.

1.1. Overview of AI Technologies

1.1. Overview of AI Technologies in Financial Services

Various AI technologies are increasingly being adopted by financial institutions to improve the impact of incumbents and new entrants in the marketplace by enhancing customer segmentation and risk assessment. The main AI technologies applied are detailed below. Machine Learning: A subset of artificial intelligence focusing on the design of systems that can learn from and make decisions based on exposure to data. Machine learning is particularly popular for data analysis, discovery, and decision-making. Staying within the financial services industry, machine learning is changing the way medical insurance pricing has evolved from traditional data analysis methods to more intelligent approaches that combine various short-term decision factors.

Natural Language Processing (NLP): A branch of artificial intelligence that helps computers understand, interpret, and manipulate human language. It also aims to produce natural language generated by a computer system. Natural Language Generation (NLG): A software process that transforms structured data into natural language. This technology can be used to write personalized reports, create financial and other mass reports, or to curate personalized emails. NLP and NLG are mostly used within the financial services industry for anti-fraud/AML and monitoring and business intelligence. Additionally, modern robotic process automation (RPA) should also be viewed as an implicit extension of AI technologies. RPA uses computer software known as robots or 'bots' to automate business processes that have traditionally been conducted by humans. Within financial services, RPA technology is generally used to automate manual data entry and administrative tasks in transaction processing or deal origination, including related operational areas to improve the quality and speed of aggregating, processing, managing, and making decisions based on relevant data. AI-enabled analytics can provide tailored and predictive guidance and insights to

individuals. There are already solutions in wealth management and retirement planning that can automatically recommend investment portfolios and provide real-time advice.

2. Challenges in Financial Services Accessibility

Despite improvement over the last half-decade, millions of Americans find themselves unable to enjoy the full and equal advantages of the United States' financial ecosystem. This is made darkest and most obvious surrounding underserved communities who find barriers to traditional financial services. Without accounting for these significant difficulties, underserved consumers may never find their way into the disintermediation beginning to impact those they purchase from. Additionally, mental gaps contributing to disinterest, misperception, and indecision impact vastly more Americans. Evidence of an inability to engage with financial services is seen most darkly in the 26% of Americans who are unbanked or underbanked. Unbanked Americans are, quite correctly, the consumers we think of first when distressing levels of financial inequities are discussed on the national stage. What is more concerning is that data shows that underbanked Americans couldn't leverage their financial tools for emergency purposes like immediately marshaling personal funds toward unexpected expenses.

The digital ecosystem opens up altogether different and no less consequential equity issues around accessibility. If you live in a part of the country without easy access to in-person banking services, your ability to interface with traditional finance is necessarily limited. If you're low income, you'll disengage, willingly or otherwise, with rich services in preference for products designed to suit the tens of millions of Americans that look, live, and spend like you in poorer urban and rural areas. Technology might be removing geographical boundaries, but the well-designed technological divide clearly separates the digitally literate from those who are not around any number of technological axes. Banking and its regulated guardrails form an imperfect and mosaic-based boundary, circumventing only for largely predictable fintech adoption barriers. Data found consumers physically close to a branch were more likely to be new digital banking adopters. Shortcomings in public policy, alongside clumsy and ineffective non-solutions by traditional financial institutions, underscore the necessity for radical structural change in the intersection between finance and AI. A deep-tech incubator has offered career-enhancing technical and business mentorship to companies building financial technologies working in both benign and harmful ways at the same intersection. Both of

these examples of how fissures and indecisiveness in the AI-everywhere narrative and calls for project scope justification can lead to broader issues necessitate a reassessment of the relationship between finance and machine learning more broadly.

2.1. Barriers Faced by Underserved Populations

Socioeconomic status can limit an individual's access to current and traditional financial services. The 21st century's digital shift has overlooked many communities that have limited access to technology underpinning current trends, including online banking, online loans, and trading. Additionally, a person's income has an inverse relationship with financial illiteracy. Lower-income individuals are less likely to have previous financial education or plan to acquire financial knowledge in the future. These barriers to entry into financial markets cause an increased dependency on payday lenders charging exorbitant fees, providing personal credit and preventing millions of working-class individuals from exercising their economic freedom.

Without a trust account, one cannot access many jobs. Those who are less fortunate cannot acquire enough money to open a bank account, allowing the cycle of poverty to continue. Financial exclusion could potentially shrink minority-owned small business markets, as more businesses are historically funded by personal savings. In Asia, particularly the South Asian region, women are excluded from basic financial amenities as a lack of technology creates an unsafe environment among a culture distrustful of men. Many women lack knowledge in online banking, digital borrowing, and insurance, leaving them vulnerable should their spouse pass away. For case one, pinpointed damages could include unpaid medical bills, overexertion, lost wages, and trade losses. Identifying damage impacts in minority and underserved populations enables technology companies to mitigate finances with protections, reducing potential losses to online reputability. Case two highlights how the bottom 20% is systematically excluded from the convenience of long-term loans and safe savings. Systemic financial exclusion could worsen poverty cycles and lower happiness. Lastly, micro-insurance and accurate affordability solutions can address the individual's unique challenges.

3. Machine Learning Models for Improving Service Delivery

As financial services continue to adopt digital technologies for service delivery, the volume of data generated from the use of these platforms presents an exciting opportunity to analyze and interpret in order to improve service delivery. One way

through which this is being operationalized is by using machine learning models to analyze large unstructured data sets to offer insights that improve decision-making in the design and delivery of user-centered services. Machine learning models include various methodologies and have been employed across the globe to underpin predictive analytics, recommendation engines, and chatbots, which make automated data-informed decisions. The key benefits of using these models include efficiency shifts, spotting trends and patterns that humans would miss, and predictive accuracy in analysis that bears inferences to likely consumer behavior.

In financial services, the 'Big Data' that users generate both within and outside the service points to a suite of supervised and unsupervised applications in machine learning that are adaptable to developing predictive models that facilitate user access. The advantage of a 'supervised' method in an accessibility context is that it allows accurate prediction using labeled data to inform user group preferences and tendencies. It would suggest that having such a system in place creates potential for machine learning models to inform the development of financial services that are more directly applicable to user needs. The benefits of this personalization are vast, not only for the user in understanding their finances but for businesses as a way of identifying how best to cater their product lines to satisfy user needs. Indeed, such a system exists and is a significant proportion of global e-commerce: the recommendation engine. Some challenges to the use of machine learning models are ethical considerations such as data privacy and algorithmic bias.

3.1. Types of Machine Learning Models in Financial Services

When it comes to fintech, there are several machine learning models specifically designed for financial services, including:

- Regression models: Assess relationships between target and other features.
- Classification models: Classify into categories.
- Clustering models: Reveal patterns in data, grouping them based on defined features.

Regression models benefit financial applications in a number of ways through their risk assessment techniques and fraud detection systems across lending, credit cards, insurance, and more. Credit scoring is a method to determine the likelihood that a borrower meets the credit limit based on their loan application and other financial data. Linear regression, logistic regression, and mixed logistic models can be used to determine customer segments for credit scoring. For decades, traditional logistic

regression has excelled at credit scoring, mainly because of its capabilities for interpretation and business rules. In the past decade, neural networks and XGBoost models with higher model accuracy have become more popular.

The main drawback with neural networks, however, is their difficult explanation and interpretation due to opaque structures. Financial regulatory agencies expect insurance companies to make efforts to interpret the predictions of a black-box machine learning model with a reasonable level of certainty. To address this issue, a recursive feature elimination algorithm in conjunction with an XGBoost model can be proposed to build a machine learning model of loan performance. Beyond model type and algorithms, more thought is needed in model deployment, periodic monitoring, retraining, and refinement. In addition, model risks can be caused by biased training data and could have an impact on decision-making outcomes.

4. Case Studies and Applications

4.1. The Scale of AI in Financial Services – A Case Study of Accessibility Accessible Information on Financial Services has been ambitious in finding and documenting current and promising applications of AI in the provision of financial services, to the benefit of the users. The web is often the primary or only point of contact for public services such as those provided by financial institutions. It is not a luxury, but necessary to aid those with motor or cognitive problems. Assisting users in dealing with the complexity of various banking forms has been the driver behind a number of AI applications. These include chatbots and live chat services provided for various banks. In Ireland, the scale of these deployments shows no signs of slowing, with one bank rolling out its third version of its chat service on a national level to help business customers. A telco company has also rolled out chatbot support for their customers. There are several key lessons that have been learned in the development of chatbots in the banking industry. As a relatively new technology product, the potential is high but is yet to be fully realized. One affirmation from banks is that chatbot technology is applicable to the banking industry. Both have plans to expand their customer use and deploy chatbots to further physical and digital platforms in the future. There is high potential for further growth and development with the use of the technology and the current points of interest for the chatbot industry. It can also attract investment and expertise in the field.

4.1. Successful Implementations of AI in Financial Services

TransUnion was formed in 2011 in the Philippines and operates across various markets, handling more than 3,000 data and analytics projects. Its digital credit bureau leverages its artificial intelligence solutions, which have a range of capabilities, such as automatically segregating the phone calls of debt collectors, answering a claim with statistical models, and engaging with customers through social media. It believes in operational efficiency by launching new products very quickly, e.g., launching a personal loan in 5 minutes. The company has reduced the processing time from one day in 2018 to 3 minutes at present.

In light of these considerations, we find four successful AI implementations in financial services. An Indian health and motor insurance company has adopted AI and advanced analytics to establish innovations in automated understandings about damage and involved parties in a car accident. To figure out claims of insurance products, the company uses a chatbot on its website. A premium card with an annual salary charge was released. Using AI, they improved the potential market size by enabling successful segment inclusion. A bank created a human-like virtual assistant inside an onboarding process. A FinTech company designed a voice and FaceID highly secured liveness technology that works in the offline environment and on old feature phones. Using a phone call, it provides financial services to all people around the financial institutions. Without installing an app or spending money on data to find opportunities in the loan markets, one of the institutions increases the number of customers by up to 15%.

5. Ethical Considerations and Future Directions

There are several ethical and regulatory considerations regarding the role of AI in finance. Many concerns are raised about the use of sensitive information for financial decisions and potential data privacy violations. There is often a lack of transparency regarding how decisions are made based on algorithmic models, and the risk of biases in AI models can also be challenging for regulators. The dialogue emphasizes that transparent and ethical AI can lead to better financial inclusion by providing financial services to financially marginalized populations and may introduce a greater degree of accountability into financial decision-making. Wider ethical frameworks that explicitly consider how financial services are accessed and distributed are necessary to guide the development of AI. In particular, bias is often discussed as a concern, where AI outputs

typically echo and reinforce existing social biases and dynamics. Since AI needs to be trained on usually unfair existing data, regulatory bodies have warned that AI may magnify existing inequality and discrimination. Awareness of this issue has led to growing criticism of AI and predictive analytics. Ethical issues regarding AI and finance are increasingly a topic of interest in the broader social sciences, particularly in the fields of corporate social responsibility and technological ethics. There, calls are made on an ongoing basis for more explicit regulatory guidelines on ethical AI, and many ethicists offer recommendations on a responsible approach to AI. Rather than relying on the marketplace alone to address these issues, some policymakers have suggested that governments should lead the way by establishing regulatory guidelines on what AI is acceptable to use in financial services. In response to these and other regulatory discussions, reports on the ethical use of AI models in finance have begun to emerge. They address broader issues of AI ethics and provide recommendations for the ethical usage of AI in finance.

6. Conclusion

In many aspects, AI can help democratize financial services by changing the underlying cost structure, providing the ability to offer high-quality products and services while charging people as little as a penny. But first and foremost, we must expand how financial businesses interpret "consumer." With the changes in accessibility that AI is bringing about, it does still matter who the "consumer" is in the initial encoding and design of the product. Low-income consumers are different; they have different needs, challenges, and expectations, and as yet, they are not served well.

Low-income consumers' needs are fundamentally different. Unique approaches will be necessary at every stage of financial products and services. No amount of money will fix the ending results of a low-income business model. Until such time that business monies are included in the grant-making needed to build the broad ecosystem, and many viable solutions are tested, we will still not be quite on the money. However, much about these issues can be solved with good general or particular AI. At even higher levels of abstraction, ethical considerations remain. Unfortunately, new technologies allow people to work faster and sometimes far more accurately, applying existing biases or creating wholly new designs that restrict these same resources or unfairly target specific

subpopulations. Innovators must be forward-thinking and anticipate potential consequences a decade, or a century, from now.

There are perhaps seven areas of focus for the next steps in developing AI to include more people in financial system success:

* Better PFM that does not require more money for personal intuition; * HyPy (hybrid "me" and micro predictions with macro data; * Technology roadmaps for standard "utility concepts" or workflows for imagining the products people use in their businesses; * Sensory overlay experiences to reduce the literacy requirements of technological agents and applications; * The trust and safety detectoceptor; * Integrating charity and mutual aid tools into remittance and payment apps; and * Prototyping with AI using public service systems. Goals should appear to address the opportunities and issues listed in the AI breakthrough challenge. After all, they appear to be where someone is already hard at work and thinking in ways very similar to those whom we've recruited to develop one session on potential AI bottom-up breakthroughs.