

Collaborative Forecasting and Shared Inventory Intelligence: AI-Driven Frameworks for Multi-Partner Retail Supply Chain Synchronisation

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1. Introduction

Retail supply chains are growing in complexity, with omnichannel retailing, price optimization, and sustainability now all expected activities. This has been driving increasing innovation in the development of advanced retail supply chain technologies. However, these innovations typically require retail organizations to work much more closely with their suppliers, third-party logistics providers, and governmental/nongovernmental bodies in order to ensure that collaborative and joint economic, social, and environmental goals can be effectively met. These activities are beginning to create a move away from purely transactional relationships to more collaborative long-term endeavors. In particular, future retail supply chains are expected to be typified by much more information sharing and more value-creating co-creation in all domains beyond buying and selling.

Advances in the development of horizontally and vertically integrated advanced supply chain systems are beginning to emerge in an attempt to streamline retail operations and improve stakeholder, and ultimately, social and environmental value. The success of such operations is obviously critically dependent on the effective collaboration of all underlying stakeholders. In recent years, the demand for real-time data-driven supply chains has been increasing. Greater use of advanced technologies and their greater connectivity has been enabling, at least in some cases, much larger-scale, industry-defining visibility, predictive management, and dynamic operational capabilities. More advanced technologies are increasingly coordinating demand, supply, and business operations in, or at least much closer to real-time, in many cases optimizing the network automatically. The need for other stakeholders to support this growing or potential capability for real-time data-driven supply chain operations seems evident.

Furthermore, the growing capability for suppliers to make changes to their retail supply chain networks automatically is potentially challenging the ability of later-tiered stakeholders, such as retailers and customers, to do so.

In light of these ever-constantly and pervasively changing stakeholder needs, as evidenced by the rapid expansion of IoT technologies and the 4th Industrial Revolution, how and in what ways can supply chain relationships be enhanced using collaborative and AI-based technologies such as predictive maintenance and demand forecasting? The AI ecosystem of the 21st century is expected to have revolutionary implications. In particular, AI involves the development of computer systems able to perform data-based simulations of current and future actions, making use of inference and machine learning approaches to compute answers. AI models have great potential in terms of their ability to process huge amounts of data collected from numerous sources and are able to learn from this data and make decisions. Data collected from suppliers and other retailers, current marketing trends, and customer behavior in stores and online can be used as input to an AI tool, allowing the prediction of what items are likely to be sold in each store over the subsequent time period. This is determined by identifying sales patterns in other similar stores or in the same store over the same time period in previous years, as well as wider global or regional trends. The AI platform engages in a process of learning from instances of purchase, the quantity of each product purchased, how unsold items are relocated across the network, etc. The model also computes recommendations for how inventory in a retailer's network can be managed to increase inventory efficiencies, decrease out-of-stock and overstock, and reduce the bullwhip effect.

1.1. Background of Retail Supply Chain Collaboration

In the early 2000s, a primary issue for retailers and suppliers was the establishment of ways through which they could successfully collaborate in the management of their supply chains. Before 2000, generally retailers and suppliers operated their businesses with a win-lose strategy for the use of product and system inefficiencies to achieve profit at the expense of one another. For most planners in the networking system in the traditional approach, each member of the networking system has its own plans and strategies for stocking their own inventories, shipping, routing, and timing—the place, time, destination on their networks, etc.

This emphasis on cooperation extended in many circles to include other logistics providers as well. The result of initial research back then recognized that better collaboration will include not only the exchange of data but also link business objectives, decision-making, and business processes. A clearer definition of collaboration as it applies to this research is to strengthen communication and relationships among network partners. At this particularly early level of research, little attention was paid to how organizations could respond to changes in aggregated and detailed historical and real-time transactional data. Although the rapid evolution of communication technology and digital platforms has made all the traditional collaboration solutions more effective, new technology and new business models will require a major reform of the entire retail supply chain ecosystem. The analysis can help suppliers understand how some of the costs and benefits of retailers have changed over the last decade as they adopt a variety of self-integrating merchandising systems. It has been identified as innovation both in new service sectors and in the traditional retail sector. There is enormous consolidation among suppliers competing in the provision of systems to retail suppliers. An increasing number of retail suppliers are offering increased solutions for supply chain, an increased globalizing system, and novel solutions.

1.2. Significance of AI and Machine Learning in Supply Chain Management

AI and machine learning have brought significant change in the field of supply chain management. They are capable of processing and analyzing huge data volumes through the development of algorithms that can be used to identify patterns and trends in the data and help organizations make predictions. In supply chain management, AI has demonstrated its capability to enhance operational efficiencies and drive improvement in customer service. Machine learning models are dynamic; they can learn and adapt to changing market dynamics and adjust their predictions and outcomes accordingly. Advancements in AI algorithms have made it possible to automate decision-making processes, facilitate real-time communication with various stakeholders, and enable context-based operational control, as well as predictive analytic tools to be employed for prescriptive and real-time operational intelligence. As such, the implementation of AI in retail supply chains can provide actionable insights enabling well-informed tactical and strategic planning decisions. AI-driven supply chains are viewed as more resilient, as they can make better and timely decisions in response to the rapid change in customer behavior.

Several AI applications have been applied to various supply chain decisions such as demand forecasting, inventory optimization, procurement processes, production planning and scheduling, transportation, warehouse and fulfillment processes, delivery and return processes, supply chain finance, and others. Other research examples using AI applications in supply chain management include smart supply chains, manufacturing, sustainability, lean, and agile practices. Supervised learning models are employed to predict measures of supply chain network performance using retail supply chain data. These slow- and fast-moving products can be placed at their optimum store locations throughout the network due to the modularity of the model, which is designed by combining product-store sales to use a Decision Support System tool for feature selection. Conclusively, the demarcations between predictive model development techniques, machine learning parameters, performance evaluations, industry standard comparative models, and the supportive benefits of machine learning to the management of real-world retail supply chain planning are discussed.

2. Key Concepts in Retail Supply Chain Collaboration

Supply chain collaboration focuses on facilitating business processes in the extended supply chain through working directly with the various players responsible for it to improve communication and interaction. By working more closely with trading partners, collaboration aims to integrate and align business processes, and ultimately create value for an end customer. Achieving competitive advantage through reduced costs, improved service, and more accurate forecasting is of vital importance in the retail sector where margins are frequently slim.

Several methods of supply chain collaboration have been identified, including informal communication, information sharing, sales and operations planning, and joint marketing strategies. Information exchange among supply chain parties can take several forms, including demand information, production information, and strategic alliance information. Studies in this area involve defining and analyzing various matching ideas and methods within collaboration in order to establish the most efficient and effective practices. The dual purpose of collaboration is to improve overall supply chain efficiency and also to decrease the bullwhip effect that leads to inefficiency. In reality, activities of day-to-day collaboration with the supply chain partner occur without any conceptual tools and supporting theories leading to the products and services.

Key performance indicators (KPIs) are metrics focused on measuring the performance of an organization and typically serve over time as a management tool that allows the evaluation of a company's performance in achieving key business objectives. Establishing key performance indicators (KPIs) is an important step in planning a successful supply chain. The effectiveness of the KPIs in measuring a company's supply chain collaboration includes the merits of the relationship, the length of time it takes to respond to an inquiry, customer service goals, product availability, product acceptance, and approval rates. During a joint effort project, for example, the tenor of communication is one way to assess management and product team performance. Managing effectively in a joint effort mode requires the producer to cope with miscommunication that is triggered when one or more of the partners have different objectives for the project. Management of miscommunication is just one part of using team capability to forecast potential business pain. The capabilities of a company's team can be determined by evaluating the success of a company's collaboration. Identifying potential problems at the beginning of a project is an audit measure because a high team capability allows companies to predict business scenarios and account for potential risks.

2.1. Definition and Scope of Supply Chain Collaboration

Supply chain collaboration involves forming a business partnership between manufacturers, suppliers, or customers with the purpose of achieving not only mutual but also strategic, goal-enabling objectives. At its best, collaboration increases efficiencies among the supply chain members by sharing key information such as future demand, inventories, plans, and performance measurement information. The term of supply chain collaboration can extend its boundaries between different identifying scopes, i.e., between prospective buyers and sellers for sales forecasting in the context of product development and demand forecasting cycles. Furthermore, collaborations can occur between manufacturers, suppliers, and distributors, or even between logistics providers from the point of view of the flow of logistics activities. Clearly, extending the supplier programs to include more partners in the supply chain network can draw competition from multiple perspectives. From a customer's perspective, they want more of their supply chain partners working together rather than competing with one another for the purpose of offering them the products and services that are important to them. Finally, supply chain collaboration is particularly important in the retail sector that adopts

automated replenishment programs such as continuous replenishment programs and quick response programs in which manufacturers work together with relatively few customers. With regard to quick response programs, retailers and manufacturers agree to share their data and then fine-tune the product assortment and product allocation based on actual consumer demand in order to prevent the occurrence of stockouts. Several key issues in improving supply chain collaboration in the retail sector are also identified. At the very least, the literature acknowledges that if partnerships are to achieve success, participants must first come to terms with the strategic concept of shared markets, be less entangled with companies that are competitors rather than co-operators, and develop a long-term relationship based on trust, commitment, and bounds of behavior. However, collaboration failures and the reasons for them are widely reported. Such failures can stem from conflicts of purpose at the strategy level, conflicts of methodology at the day-to-day operational level, and even the lack of sharing the same understanding of what the terms 'collaboration' and 'partnership' embody. Overall, supply chain collaboration can take many forms and possibly exist on multiple levels, such as strategic collaboration, tactical collaboration, and operational collaboration. For the strategic level, it involves recognizing if the supply chain is right for the long term, but there are risks involved due to major commitments. In tactical collaboration, most relationship decisions are made at this level. Strategic plans are developed considering the various tactical objectives that must be supported if the organization is to accomplish its saleable product production requirements in quantity and timing as required by its inventory management policies. A company wanted to reduce the time-to-market for their product, which supplements a milkshake with a chewy granola layer. They found that their product developers were spending a great deal of time waiting for pilot plants to create enough product for consumer testing. The company worked a deal with another firm, who had the capacity to produce smaller batches of products to allow them to make and test more versions of their product in a shorter time period. The company is now much better poised to compete in a market crowded with similar competitors since its product hits grocery store shelves significantly quicker than other products. It's worth noting that supply chain collaboration success requires that all parties involved share the same values and strategies and pursue common objectives. Each company has unique logistics tasks and assets that it contributes to the collaboration.

2.2. Challenges in Retail Supply Chain Collaboration

There are various challenges associated with retail supply chain collaboration. First, collaboration activities are often conducted between organizations with different and sometimes conflicting objectives. Internal company structures and incentives can further entrench divergent goals. There are also many miscommunication opportunities that can lead to inefficiencies and misunderstandings between multiple perspectives in complex coordination scenarios. Varying technologies, resources, skills, and processes among supply chain partners can also make communication difficult. Cultural differences and turf wars between locations, departments, and silos can also make the alignment of goals and objectives difficult among potential trading partners in collaboration. Building trust among partners is a critical enabler of open communication and collaboration.

Furthermore, demand in retail tends to be influenced by unpredictable market and cultural trends, often causing fluctuating demand patterns, due date changes, canceled orders, and product design changes. Consequently, supply chain partners have reported that most real-world data for forecasting and order fulfillment is inaccurate or incomplete. Demand forecast accuracy for different manufacturers, for differing products and supply chains, is often low, and a significant portion of demand data is deemed to be inaccurate, with most suppliers and buyers further discounting the remaining demand data received. Different people also have conflicting opinions about whose forecast is more accurate, bias, etc. No wonder for the challenge. As with the planner and the computer, the search for the 'truth' tends to involve parties becoming very emotional, sometimes downright hostile during the process. Even for enterprises that know how their systems perform, there are inherent mixed feelings of doubt and trust when exposed to being graded on how they perform and compare against peers.

3. AI and Machine Learning Applications in Supply Chain Management

Today, logistics providers' data and analytics are rich enough to make autonomous or at least semi-autonomous decision-making possible at many routine steps within the supply chain. In order to deliver optimal services, algorithms and tools often leverage machine learning to improve or simply automate decision points along the chain. This concept is a player at maturity level 3, further escalating into an AI-supported 'collaborative SC planning'.

Today's software is often built using machine learning algorithms. The main types of machine learning algorithms include supervised, unsupervised, semi-supervised, and reinforcement learning. Supervised learning is the most common type of learning, and it is included in the predictive analytics market research. Predictive analytics refers to the practice of extracting information from available data to predict future trends, opportunities, as well as risks; or the likelihood of executing a certain business outcome, deciding on a strategy, policy, program, treatment, or intervention given a particular action, inaction, or execution path to counteract certain business issues. AI is present in several processes of the supply chain and is used to increase efficiency, effectiveness, optimize, and/or automate operations. Machine learning and root cause techniques can increase the accuracy of anomaly detection systems within the supply chain and improve the root cause identification of failures.

3.1. Overview of AI and Machine Learning

AI is a computer-based system designed to solve complex tasks that are typically associated with human intelligence. AI methods often involve a branch of computer science called machine learning. Machine learning models learn rules; that is, they are not explicitly programmed, and they use a variety of algorithms. There are several types of machine learning algorithms. In supervised learning, the algorithms are trained on a labeled dataset, which means the algorithm learns from what has already been trained on. When a machine learning element learns from an unlabeled dataset, we call that unsupervised learning. Reinforcement learning is another type of machine learning where an agent in a real-world environment makes sequences of decisions and typically deals with delayed rewards, rather than with immediate decisions.

AI and machine learning enable new opportunities for extracting value from data and operationalizing business processes, policies, and decisions through predictive modeling. The AI power comes from the ability of the system to automatically reason over a vast amount of data and suggest time-windowed prices, promotions, and outcomes, while at the same time processing and disseminating these will not disrupt the current state of the system. Recent advancements in the field of AI show promise for a range of potential supply chain use cases. It explores how AI can foster supply chain process automation and suggests practical demonstrations of how big data analytics could support firms in enhancing collaboration with their supply chain partners. With

computational power, improving data analysis methods makes it possible to efficiently process data with unpredictable structure and content in real time.

3.2. AI-Driven Demand Forecasting and Inventory Management

AI is mainly used to develop improved demand forecasting and inventory management models to continuously update forecasts with real-time sales data. In demand forecasting, AI makes use of more data and has the ability to adjust its forecast as new data becomes available. These algorithms can be defined as the application of machine learning algorithms to intersperse through a vast amount of historical data and, based on rules, uncover hidden patterns that are used to inform demand management strategies. In the area of demand forecasting as an AI-driven application, where customers purchase a product directly from a manufacturer or supplier, the machine learning model in the virtual supply chain is designed to predict the demand disrupting supply. In inventory management, the concept of holding the optimal level of stocks to insure against stock-outs but without holding too much stock on hand, thus increasing the average inventory investment is developed.

Applying AI in demand forecasting is the most common AI-driven application in supply chain collaboration. A case of AI integration to enhance the efficiency of demand forecasting and inventory management within a supply chain is presented by a large food distributor operating on approximately 330 distribution facilities worldwide. They successfully gain mutual profitability with customers through the implementation of a data synchronization program by integrating their supply chain with several large retailers. AI drives the improvement in demand forecasting to assure a superior order fulfillment rate by lowering the level of stockouts. A globally conducted survey indicates that a significant percentage of retailers and manufacturers using enhanced demand forecasting say they realized cost savings. Many also reported improved customer satisfaction and service. The study also found that retailers and consumer goods manufacturers recognize the value of enhanced forecasting both up and down the supply chain. Advanced demand forecasting capabilities represent more strategic values such as realignment of inventory and warehousing expenses. Given the complexity of their supply chain, a high level of forecast accuracy is extremely important. In demand forecasting, issuers say they use enhanced data by diving more deeply into the sifted demand pattern or into a demand signal. Again, this is particularly useful for certain

manufacturers, but less so for retailers. AI allows the system to predict incoming inventory with about 98% accuracy. This AI delivers time savings for this process; manual work to review and order was minimized from an average of 40 minutes to two minutes.

3.3. AI-Enabled Order Fulfillment and Logistics

AI has the potential to improve the speed and efficiency of retail supply chains and, when combined with a company's collaborative efforts, can extend these benefits across the entire supply chain. In this section, we focus on how AI can be applied in the area of order fulfillment and logistics. By optimizing routing and scheduling as new orders come in and time windows become known, the logistics carrier not only gets visibility to see how the connected retailer's inventory can be tapped, but can also juggle orders and delivery routing based on delivery commitment and prediction of future windows. As capacity becomes known in real time, orders connected with retailers who have excessive transportation outsourced may be diverted to one less costly. More importantly, with proper application of AI, multiple carriers can collaborate seamlessly. All of this requires building more digital capabilities on top of the physical infrastructure and extends beyond simple technologies to a horizon where IoT and AI play a pivotal role. IoT collects a variety of data from the physical operations and movement of goods and personnel; AI manages that data and the plans that drive these interactions across retailers, online systems, physical infrastructure, and transportation systems. This combination of technologies can drive operational variations, such as just-in-time management of crossing all online orders once the cargo is unloaded and then distributing to local warehouses for next-day or second-day delivery. By harnessing digital supply chain capabilities, retailers can reduce costs, reduce transportation spend per parcel, and improve existing transportation schedules, all resulting in increasing supply chain speeds significantly. It would also represent a significant improvement in logistics disciplines that have barely changed in 25 years. The ability to use AI to optimize and manage logistics with this ease is unique and exciting.

4. Benefits and Impact of AI in Retail Supply Chain Collaboration

AI has many benefits for retail supply chain collaboration. First, AI augments the buzzword of the 21st century – efficiency. By introducing AI process automation tools, an extra layer of communication and data exchange is taking place in parallel with the

existing procedures, resulting in lead time reduction. Lead times are of utmost importance because they dictate the response time to radical changes in demand or supply conditions in the marketplace. In turn, this change enabling extent of operation often dictates the flexibility level of a supply chain. By becoming more responsive, stock-outs and finished goods destruction risk are minimized, inventory strategy is simplified, and replenishment cost is reduced. Secondly, any process that focuses on enhancing supply chain collaboration through demand and supply forecasting helps companies improve their cost position. Based on AI forecasting, operational blending products are available, giving input to waste reduction in the replenishment process and providing a more accurate picture of the demand skill. Vastly improved demand and supply projections give retailers and their suppliers more visibility of the internal events, allowing trend identification, analytics, risk avoidance action planning, as well as more efficient means of payment. Such data creation generates or supports process collaboration, to such an extent that high stock levels disappear and the use of the network increases the replenishment time, while inventory and buffer costs decrease. The end result is enhanced data visibility and internal analytics for more accurate decision-making in key areas such as seasonal stock level management, supplier orders, and forecast impact of ad-hoc promotional buys, providing an end-to-end supply chain capability. Thirdly, customer satisfaction and other services linked to the supply chain are improved, including availability levels. In fact, it assists in those areas to move from a reactive replenishment stance to a proactive approach as well as sourcing replenishment situations. Numerous examples exist of companies that have successfully utilized AI in a retail environment, all of which have shown impressive business impact in areas such as turnover, forecasting, stock management, and proactive customer management.

4.1. Efficiency Improvements

AI integration represents a potential source of end-to-end operational efficiency gains in retail supply chain collaboration. It accomplishes this by streamlining a range of key business processes. For instance, AI-powered tools are able to automatically sift through large amounts of data to rapidly provide staff with insights, advice, and recommendations. This supports supply chain managers in quickly making optimized procurement, logistics, and order fulfillment decisions that maximize operational agility and sales revenue. In the context of AI, operational agility typically refers to the rapid

and flexible response that the technology facilitates, such as by coordinating operations to manage sudden changes in customer demand or supply chain disruptions. In other words, AI uses real-time insights derived from data to get past information bottlenecks and put in place only the necessary activities that will keep operations running with minimal disruption.

In addition, a range of managerial-level tasks are automated and streamlined by retailers that adopt AI. From an operational perspective, AI-powered predictive analytics increase the accuracy of demand forecasts and inventory management. As a result, retailers are generally able to better understand and allocate inventory to the appropriate locations at the right time, thereby improving operational performance without incurring unnecessary inventory holding costs. One example of this is upscale grocery chain, which in 2010 partnered with demand forecasters to use AI-powered analytics that predict customer demand. Via this system, forecasts its supply chain requirements on a weekly basis, thereby reducing lead times between order and delivery while also updating production orders and automating freight requirements. As a result, has significantly reduced inventory holding costs and waste while maximizing sales – all translating into cost savings that could be passed on to customers. Concluded that has one of the most efficient supply chains in the grocery retail sector because of this productivity advantage.

4.2. Cost Reductions

One of the most important and compelling reasons for AI to be utilized in supply chain operations is the significant cost reductions that come as a result. Inventory management has been significantly improved through the use of demand forecasting and identifying seasonal purchase quantities. This dramatically reduces the waste caused by excess inventory that becomes outdated or damaged and fails to sell, thereby reducing costs and improving the sustainability of retail operations. Automation further reduces inventory costs by reducing labor costs, and using predictive analytics can make ordering products or hiring staff more strategic and cost-effective.

Using AI for demand signal management can improve sales and inventory forecasts to cut costs and reduce the amount of working capital needed in order to provide an effective, competitive, and efficient supply chain operation. Merging AI demand planning with financial forecasting and gross margin forecasting will provide a

comprehensive demand planning and financial planning business evaluation that benefits internal operations and budgets and external business just-in-time and financial information. Transportation costs are decreased by optimizing logistics and supply chain operations; having the right-sized fleet, real-time optimizations of routes and suppliers can boost transportation efficiency and cut costs.

For example, a grocery retailer has saved 30 percent on its inventory costs through AI and claims to have seen a 6 percent increase in its overall retail income. Another company was able to save 50 percent more product due to better demand forecasting algorithms. Companies use AI to predict when and where the optimal time and place to fill up fuel will be. The sales prediction and optimal inventory quantification of one national beverage company improved the overall company's performance by 3.2 percent yearly through demand signaling management. Every one percent decrease in inventory costs results in a sales increase of 7 percent. In order for a large retailer, a one percent increase in profit is equivalent to about \$1.5 billion. An annual sales increase of 7 percent, so a 4.2 percent decrease in inventory costs, would add about \$6.3 billion to the bottom line.

4.3. Enhanced Data Visibility and Decision Making

AI technologies help to generate reports and dashboards with comprehensive real-time data of the retail supply chain that can be accessed from anywhere. This enables stakeholders to view and monitor the data quickly to evaluate and make informed decisions that might affect the retail supply chain. The data that is made visible not only identifies what they have done at work but is also important for better visualization and planning on how to work going forward. Data visibility can reduce waste and spending by providing improved visibility of goods and suppliers in the supply chain. Instead of being reactive, large retailers and companies using AI technology are maintaining transparency among their data to measure and monitor the retail supply chain effectively and to be aware of any further damage. AI analytics uses historical data to predict future supply chain behavior, foresee shortages or surpluses, and implement better plans earlier. With that capability, the retail supply chain can move proactively by identifying patterns in data points, which indicate the likelihood of another pandemic or lockdown, allowing them to rebuild and rethink existing strategies and policies. Advanced analytics and algorithms allow comprehensive tracking of data processing to

manage all processes, ensuring compliance by pinpointing data sources in real-time. Decisions in retail supply chains are made based on data rather than guesses. Producers use data to assess markets, forecasting the type, quantity, and price of the products that the market is likely to demand. With the availability of such an accurate and data-rich environment, it enables advanced insights over deep models to gain a more in-depth understanding of consumer behavior and market dynamics. Data visualization allows users to deeply understand the complex patterns in mass data, making it simple to identify insights and draw faster conclusions. Dashboards that provide real-time insights from multiple stakeholders through charts and visualizations of graph interpretations are suitable for aiding complex decision-making from an expert's point of view. As a final point, enhanced data visibility transforms retail supply chain management to achieve executive visibility over the multi-tier retail supply chain and make more strategic long-term plans, allocate resources, and manage goods across their retail network routes to meet customer demand while minimizing costs.

5. Challenges and Implementation Considerations

One significant consideration among retailers when planning the instigation of AI within the domain of retail supply chain collaboration is that of data privacy and security. Importantly, AI relies on the constant acquisition of new data to create models and feed them with information. As such, retailers and their partners will need to ensure that the data received and utilized is compliant with data protection regulations and protected from data breaches and cyberattacks. Preventing data breaches and decreasing the risk of hacks will require a series of protection measures, such as security controls that work through every layer in the infrastructure stack. Retailers must also prevent the latest attacks, including ransomware and data breaches.

Moreover, AI and its entwined technologies alone are not enough to provide successful retail supply chain collaboration; retailers will need to make a considerable investment in integrating AI tools with existing retail technology ecosystems. This necessitates staff dedicated to ensuring these AI applications work with existing algorithms and manage the data in the way it is supposed to be used for the existing supply chain technology. Furthermore, employees in existing organizations will need to adapt to the possibilities and limitations of AI applications. Employee training and change management will be a vital piece of trying to implement AI in the supply chain, as managers for new

technology will need to instigate comprehensive cases for change. This could be difficult, as noticeable signs of fear and resistance to change have been observed throughout employee data answering workshops. Furthermore, as you seek to place AI in the supply chain process, this will also have all manner of impacts on existing workflows, physical layout, and assets. This leaves supply chain managers with the task of preparing for the necessary physical product shifts needed for such a process. Understanding barriers and change objections will be helpful in providing a roadmap to implement AI in retail supply chain collaboration and avoid resistance.

5.1. Data Privacy and Security Concerns

Data privacy and security are of growing concern in the age of AI, as demonstrated by the raft of new privacy regulations. AI is, by nature, data-hungry or data-driven. In the context of mapping human trafficking supply chains, the collaboration of many large agencies is required, involving extensive data sharing. However, there is a significant risk that data might be misused if shared or if artificial models are breached. The potential impact of a data or privacy breach in retail includes the release of confidential executive emails or strategy plans as well as sensitive cybersecurity information. Furthermore, the possibility of corporate or brand damage and reduced consumer trust if the handling of consumer data is questioned should not be underestimated.

It is incumbent on companies to strengthen their data privacy compliance framework and develop a culture of privacy, while still innovating and excelling in the field. Ethical, legal, and technical safeguards surrounding the way AI models handle data are a growing concern for industries, including retail, that are drawing on and incorporating these models into their business. The development of transparent AI systems from a reliable data source is increasingly important as trust cultures around public acceptance of AI models continue to grow. The successful development and translation of such technologies across industries would also serve to decrease loss to economies overall. The introduction of regulations that force companies to implement strong cybersecurity protection and query their use of a smart service system is a significant step towards increasing public confidence in AI systems. Therefore, participants in a smart retail experience that process customer data in any way must review their own security systems at regular intervals. A case study in which retailers were fined for data misuse versus those who were not and were M&A targets at a time of great online data privacy

concern may provide useful examples of good and bad practice in retail supply chain data protection.

5.2. Integration with Existing Systems and Processes

New AI technologies are flexible and configurable, and can often be integrated with existing systems to varying degrees. In many retailer-sourced responses, the need for seamless integration, either with existing systems or with cloud-based integration services, was key in the uptake of AI possibilities, in part due to the costs associated with replacing existing infrastructure. Therein, a primary consideration for retailers looking to invest in AI applications was to what extent their legacy systems could support the new capabilities.

As such, it is advisable, if considering AI applications, that a complete assessment of all systems is undertaken, with interrogations including the extent to which they are “open,” the extent of their functionality, their scalability, and their level of historic investment.

Probably the greatest barriers and challenges to implementing new AI systems were that of change in the responsibility of the workforce and managers, and their level of commitment and acceptance in any new adoption. This can also extend to staff training, as many possess little or no experience with new technologies or concepts. One retailer was particularly interested in AI development, noting that the broader capital investment requirements and the intense skill set requirements for data management might present opportunities to the extent to which they can build the AI capability of their future competitors or stakeholders.

For online supermarket retailer, integration issues include the common challenges of linking into the retailer's existing infrastructure and systems. A prime case is the inclusion of the AI program, which needed to be thoroughly inspected by the human resources and organizational design teams in short order. In a broader sense, when logos are replaced with links to full-length articles, it should go through the usual channel of information management, which is increasingly automated. The crucial bit will be implementation to the extent that we can make this work: we're very agile, but pressures will be on, with an already extremely active development pool!

6. Future Direction

The field of AI and machine learning is advancing at a rapid pace. It is hard to predict the future developments in AI technology. Will the retail supply chain world look very different when algorithms become more self-regulating, self-learning, and intelligent? One element of that direction would be increased automation through improvements in technology. When machines have the capability to function with increased autonomy, that could change how we perceive the operation of a supply network. At the same time, there seems to be no slowing in the area of enhanced data aggregation, analytics, and machine learning. As a result, up-to-the-minute data-driven collaborative relationships between supply network partners and their various departments may increase, resulting in better productivity, stock management, and sales.

A more agile, responsive supply chain in real time would be required for organizations to maintain their competitive prowess. Hence, effective coupling of theory developed and the development of new technologies is absolutely essential. Ethical considerations around AI must not be discarded. As with any use of technology and data, how tools are used and for what purpose is entirely dependent upon the user. Any predictive technology is only as good as the data it is built upon, meaning that when ethical considerations are not appropriately applied in data methodologies, certain groups could be systemically excluded. Therefore, questioning the data we have, who it comes from, and how it has been built is one part of approaching new AI tools responsibly.

Improved real-time communication and collaboration tools can also be easily integrated into this prediction of future developments. A network of partners in a supply chain can be modeled to receive real-time alerts in the event of any increased custom, which could significantly reduce reaction time and save large amounts of capital. Given the direction of IoT developments, blockchain advancements, and augmented reality growth, it would also be logical to reason that such communications are likely to expand further across partner tiers or organizations. We predict that it is only a matter of time before the focus of collaboration front-end also shifts down toward the logistics experts: supply chain workers, planners, and operators, and into the world of supply chain operations. The ability to make these agile front-line decisions will be at the heart of the future competitive supply chain model.

7. Conclusion

The analysis of AI's transformative potential confirms a predominant common ground suggesting that AI can be harnessed to revolutionize retail supply chain collaboration. Based on retrospective studies, the possible applications range from routine tasks to sophisticated decision-making and forecasting. Studies further agree on potential gains and values that can be derived from AI use. A multifaceted decision-making model lists obstacles and constraints retailers need to address before instantiating AI solutions in retail supply chains. Other potential uses of AI include the prediction of customer tastes, the setting of product lines, and even the construction of smart stores and Internet of Things applications. The feasibility and efficiency of such applications in a competitive ecosystem and the importance of resolving privacy concerns and cybersecurity issues are underlined. A qualitative case study explores the status of AI adoption in the retail sector. Six important business drivers for the use of AI are identified, along with six implementation challenges, such as organizational inertia to change.

The use of AI in supply chain collaboration may significantly improve both efficiency and offer reduction opportunities, while also significantly increasing visibility across the extended supply chain. These can potentially result in reduced time and costs, as illustrated by some actual applications in real-world and logistically relevant laboratory environments. Ultimately, the resulting efficiencies and cost reductions could lead to some potential benefits from an environmental perspective. Overall, AI has broad application potential across all segments of the supply chain and can realize truly transformative capabilities for retail organizations. While organizations across the world are striving to achieve these IT capabilities, our data shows that the exploration of the implementation and potential future use of these technologies through literature is still in the early stages of development. There are currently no known tailored evaluation mechanisms in use to determine the efficiency of these AI technologies, and according to the quantitative evaluations completed in the current research, in models and theory that provide suggested benefits and application possibilities, these mechanisms are likely to have short-term impacts. Given that AI technologies are rapidly changing and developing, and that benefits are often not immediately realized, it is recommended as an immediate next step to investigate this practice in other early stages, particularly in financial forecasts. Generally, organizations should look toward their supply chain

partners and suppliers to determine a sector-wide uptake and move toward developing collaborative, predictive models of AI usage.